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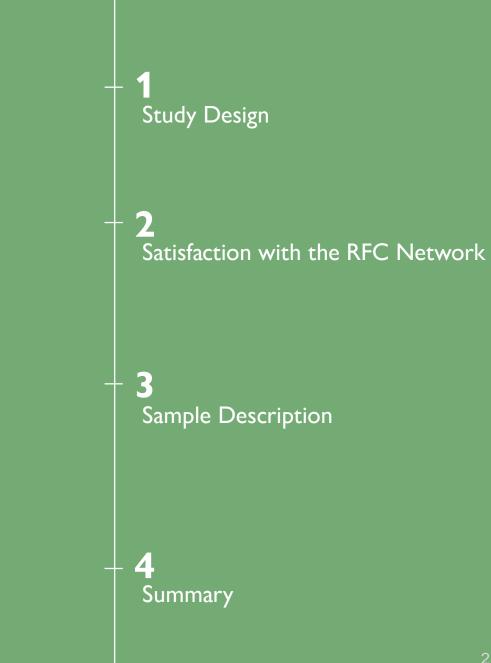
Overall Report



Co-financed by the Connecting Europe Facility of the European Union

RFC USER SATISFACTION SURVEY 2020

CONTENT





01 STUDY DESIGN

HOW THE SURVEY WAS SET UP

RFC User Satisfaction Survey 2020 I Overall Report I 3

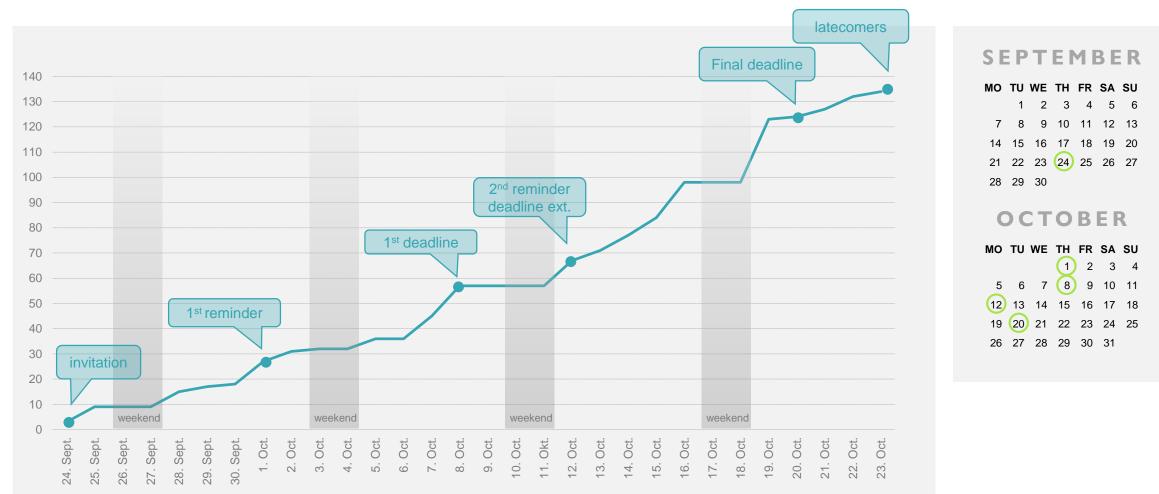
SURVEY DESIGN



- 77 respondents II 134 evaluations*
- Computer Aided Web Evaluations (using the online tool Survio)
- Contacts (e-mail address) delivered by RFCs
- 273 e-mail invitations sent (406*)
- Field Phase: 24th September to 23rd October 2020

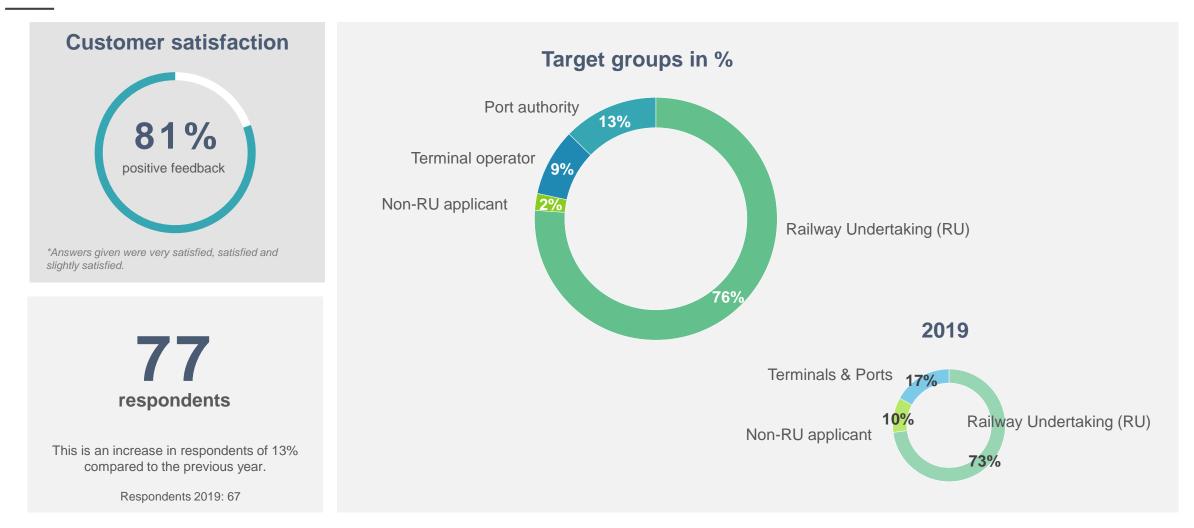
* One respondent is counted multiple times if his/her organisation uses and responded for multiple corridors. Therefore the number of evaluations is higher than the number of respondents.

RESPONSE OVER TIME



* The respondent is counted multiple times if his/her organisation uses multiple corridors.

SATISFACTION & RESPONSE



RESPONSE RATE

Compared to the previous year

	Overall			ScanMed RFC	ATLANTIC	RFC5 Baltic-Adriatic Corridor	MEDITERRANEAN Rail freight corridor	RFC7	Rail Freight Corridor North Sea - Baltic	© RFC9 cscorridor	Alpine-Western Balkan rail freight corridor	Amber Rail Freight Corridor
Total interviews	134 (+9)	14 (-5)	12 ⁽⁻³⁾	13 (-1)	6 (-4)	19 (+5)	21 (+/-0)	14 (-6)	16 (+4)	7	5	7
Interviews RUs/non-RUs Interviews	106	9	7	9	5	14	16	14	13	7	5	7
Terminals/Ports	28	5	5	4	1	5	5	0	3	0	0	0
Invitations sent Response rate overall	273 (-29)	44 (-14)	43 <mark>(-43)</mark>	35 <mark>(-2)</mark>	13 <mark>(-42)</mark>	26 <mark>(-2)</mark>	16 (+/-0)	68 (+6)	35 (+2)	20	70	36
(3 more RFCs in 2020)	49% (+8%)	32% (-1%)	28% (+10%)	37% (-1%)	46% (+28%)	73% (+23%)	131% (+/-0)	21% (-12%)	46% (+9%)	35%	7%	19%
Response rate overall (comparable to 2019 – calculating only RFCs 1-8)	55% (+14%)											
Total interviews: 115 Invitations sent: 211												

2020 (change from 2019):

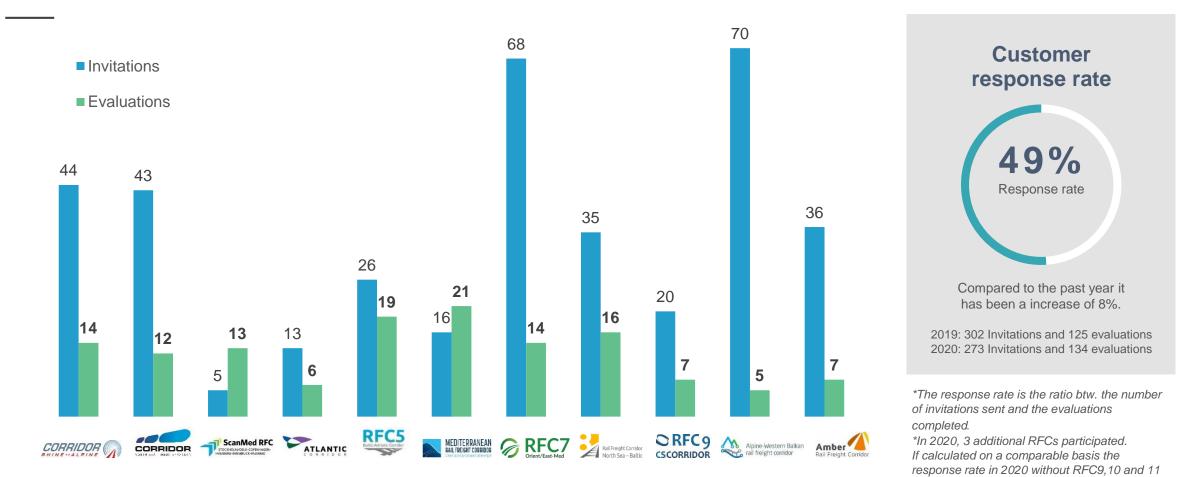
• Only full evaluations are counted in 2020. 2019 included 3 partial evaluations.

• RFC9, RFC10 and RFC11 participated for the first time.

* Response rate overall higher than 100% is due to uninvited respondants.

RESPONSE RATE

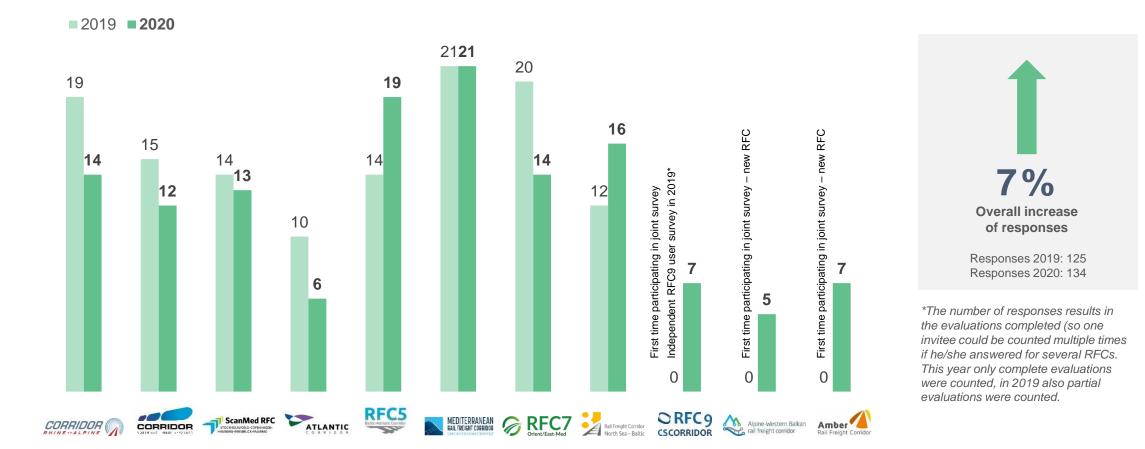
Invitations vs. Evaluations ratio



is 41% (same as in 2019).

EVALUATIONS

Number of responses 2019 vs. 2020



» "On which RFC do you operate your services and would like to evaluate?"

» sample size = 128; 134

* RFC9 user survey report 2019 can be found on website (http://www.rfc9.eu/)



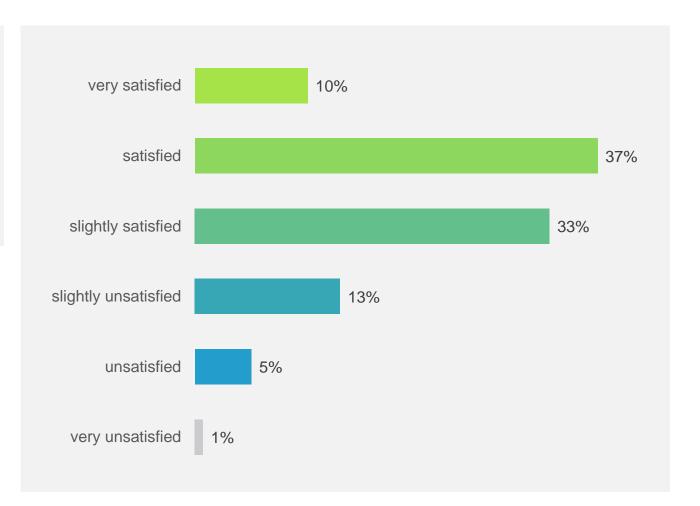
02 SATISFACTION WITH THE RFC NETWORK

SATISFACTION WITH RFC NETWORK

- » Overall, how satisfied are you as a user of the RFC?
- » Answered by: RUs/non-RUs, Terminals/Ports
- » sample size = 134

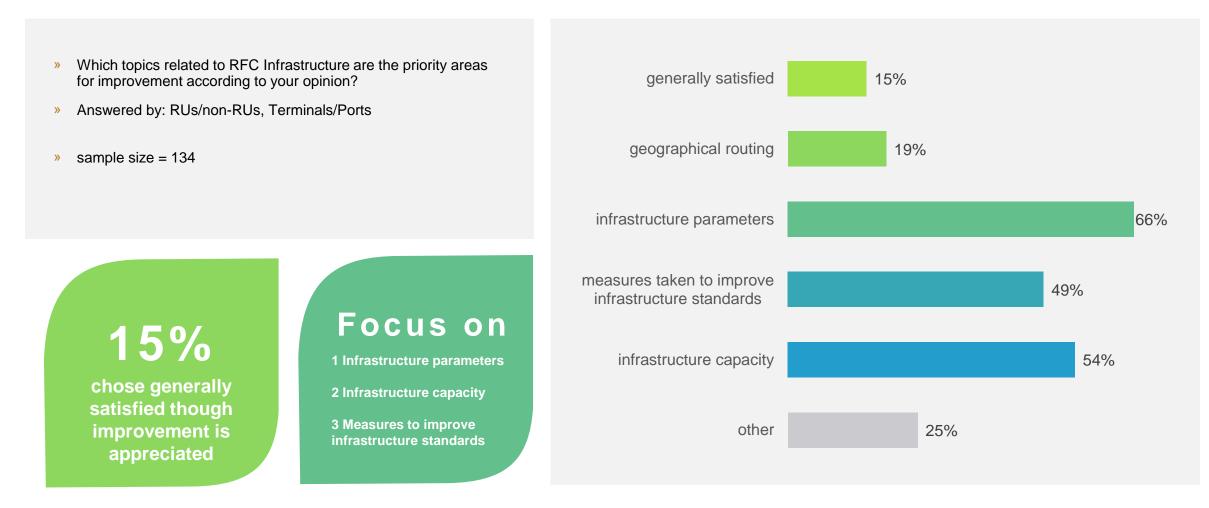


*Answers given were very satisfied satisfied and slightly satisfied.



SATISFACTION WITH INFRASTRUCTURE

Priority areas



RFC 1:

- Interoperability+harmonization borders / infra standards on RFC and re-routings / proactive coordination and RU information-consultation on TCRs (several mentions)
- Interoperability+harmonization at borders / infra standards + their availability on re-routings / Milano-Bologna line should be part of RFC1
- Some bottlenecks on the corridor make it impossible or very difficult for the RU to manage arrivals on time

RFC 2:

- As the past year, we would like to have a RFC with more power in case of issues, which will work as an independent body.
- Interoperability and Harmonization at border crossings; infrastructure standards and availability on re-routings; proactive information on TCR (several mentions)
- P400 needed

RFC 3:

 Interoperability + harmonization at borders - infra standards and their availability also on re-routings / proactive TCR coordination and consultation (several mentions)

RFC 4:

- Infrastructure standards and availability on reroutings; proactive coordination, information and consultation on TCRs; harmonisation at borders (several mentions)
- Coordination of investment plan for infrastructure needs to be put in place

RFC 5:

- We need more space in Tarvisio: the border is quite full! It's a great problem!
- Interoperability+harmonization at borders / infrastandards / availability of re-routings / proactive coordination, information, consultation on TCRs (several mentions)

RFC 6:

- Need of Vintimille section to be included in the RFC scope
- We need the RFC more powerful for taking decisions like an independent body
- Interoperability+harmonization at borders / infrastructure standards / availability re-routings / TCR proactive coord., information, consultation (several mentions)

 know which are the future mesaure to improve the functionality of the corridor

RFC 7:

- quality of the products
- better coordination of track closures, harmonisation of different national traffic rules, orders, regulations
- Interoperability, harmonization at border crossings. Definition and respect of a workflow with IMs regarding prioritisation of RFC trains to borders. (several mentions)

RFC 8:

- Interoperability and harmonisation at border crossings; infrastructure standards and availability on re-routings.
- Interoperability and harmonization at border crossings; infrastructure standards and availability on re-routings; proactive TCR consultation & coordin (several mentions)
- Border crossings Bad Bentheim and Frankfurt Oderbrücke

OTHER:

RFC 9:

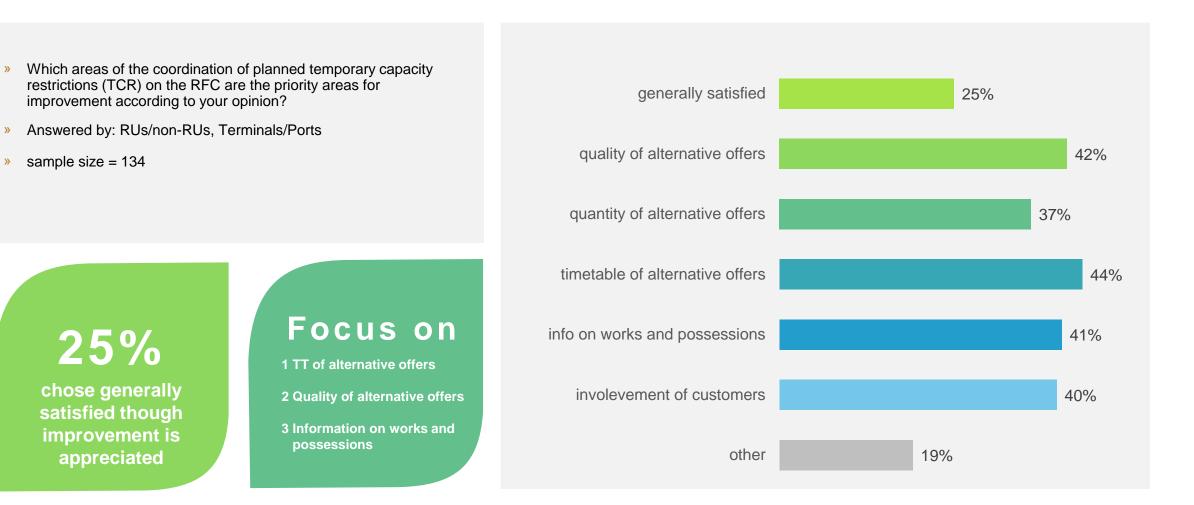
 Interoperability+harmonization borders / infra standards on RFC and re-routings / proactive coordination and RU information-consultation on TCRs (several mentions)

RFC 11:

- Umleitungsverkehre, Baustellen- und Unfallmanagement
- Interoperability and harmonization at border crossings; infrastructure standards and availability on re-routings - TCR management

SATISFACTION WITH TCR

Priority areas



RFC 1:

- Annex VII to 2012/34: implementation of mandatory consultation of RUs in all TCR process phases / definition of RFC role (several mentions)
- Alternatives for Profile P400 and crucial bottlenecks. RFC 5: Still perspective on the whole stretch intern. trains. It has improved, though not on point yet
- As a terminal operator, it is not clear which of the aforementionned indicator is the right one, quantity, quality or time-table of the alternative of

RFC 2:

Implementation of the annex VII to Reg 2012/34 with regard to the mandatory consultation of RU in all TCR. process phases (several mentions)

RFC 3:

Annex VI of 2012/34: implementation of RU consultation (development of Reg WG North!) / definition of RFC role (several mentions)

RFC 4:

Definition of the role of the RFC within the process described by annex VII to Reg 2012/34 and application of the procedure laid down in that annex. (several mentions)

- Implementation of the annex VII to Reg 2012/34 with regard to the mandatory consultation of RU in all TCR process phases.
- Not currently concerned by this issue

- Annex VII to 2012/34: mandatory consultation of RUs in all TCR process phases / definition of the role of the RFC
- Implementation of Annex VII to 2012/34: mandatory consultation of RUs / definition of the role of the RFC

RFC 6:

We need more coordination especially between France and Italy when there are some track-works.

Annex VII to 2012/34 implementation: mandatory consultation of RUs / definition of the role of the RFC (several mentions)

RFC 8:

- Timetables should be made in such a way that the trains can drive with 10hrs from BadBentheim to Oderbrucke in DE
- Implementation of the annex VII to Reg 2012/34 with regard to the mandatory consultation of RU in all TCR process phases; RFC role in that process (several

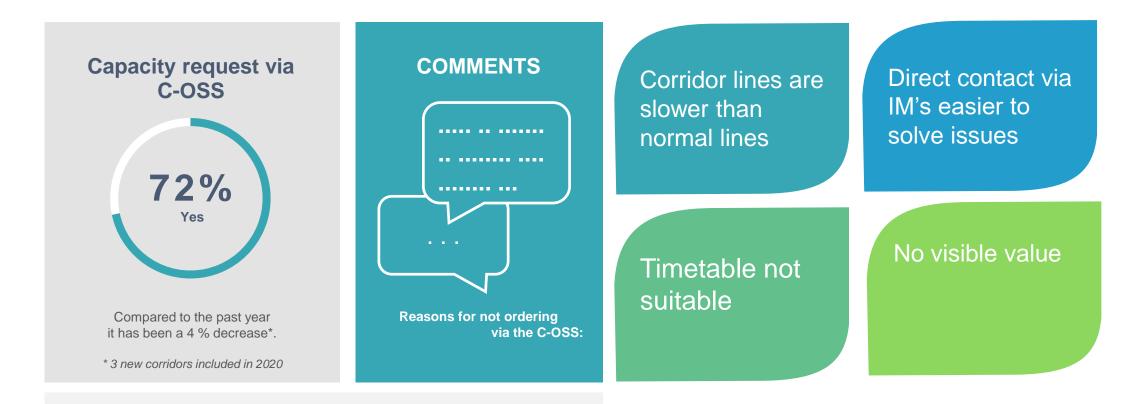
mentions)

Not sure as a terminal I can give a proper answer on which of the indicator has to be improved (see RU)

RFC 11:

Implementation of the annex VII to Reg 2012/34 with regard to the mandatory consultation of RU in all TCR process phases.

INVOLVEMENT IN CAPACITY REQUESTS VIA THE C-OSS



- Which topics related to RFC Infrastructure are the priority areas for improvement according to your opinion?
- » Answered by: RUs/non-RUs
- » sample size = 106

ALL REASONS FOR NOT ORDERING VIA THE C-OSS:

RFC 1:

- Main traffic is split at IT/CH border (single wagon load), good coordination within RUs, RFI not relying on PCS
- Ordering is initiated by holder of the contract, in most cases DB Cargo AG

RFC 2:

- No capacity order from our side at all
- We buy the capacities at other RUs
- PCS ordering is initiated by the older of the contract, in most cases DB Cargo DB

RFC 3:

- We haven't ordered PaPs or other RFC's product on the RFC yet. So, we've never had the chance to order capacity via C-OSS
- No visible added value of PaP/RC use for us
- We have no traffic increases

RFC 4:

Not needed

RFC 5:

- Irregular transport
- We were not the leading RU
- No need to

RFC 6:

- We took a wish list for capacity to C-OSS, but it was not fulfilled
- Because we order train paths via PCS
- Not needed
- Not suitable TT
- Not suitable TT

RFC 11:

- Non satisfactory level of technical parameters between PL and SK
- Corridor lines are slower than normal lines
- No customer needs/demand

RFC 8:

- Direct contact via IM's is easier to solve issues
- PCS ordering is initiated by the holder of the contract, in most cases DB Cargo AG
- Lack of quantity and quality of the paths
- Till now true rail operator

RFC 9:

- Corridor lines are slower than normal lines
- I make all orders via ZSR INFRA
- There was no opportunity

RFC 10:

- Operating only from 2021
- Not have transport

IMPROVEMENT OF RFC COMMERCIAL OFFER

Priority areas



RFC 1:

- Timetables and parameters (e.g. loading gauge and RFC 6: train weight) better fitting to RU needs / priority in operations (e.g. in case of disturbances)
- Care for PAP Losers!

RFC 3:

- The efficiancy of the PaP. At lot of unneccessary stand still time is being added to the PaPs. Same speed as before, but faster timetables.
- alternative offers (Quality)
- Quantity to be increased in ScanMed North / more priority to "PaP-trains " in operations (e.g. in case of disturbance)
- The quantity of PaPs requires increase especially in the Northern part of the RFC

RFC 4:

PAP catalogue and préconstruit catalogue do not have the same deadlines.

RFC 5:

- reduced charge for usage
- Priority of PaP-trains in operations (in case of

irregularities/disturbances)

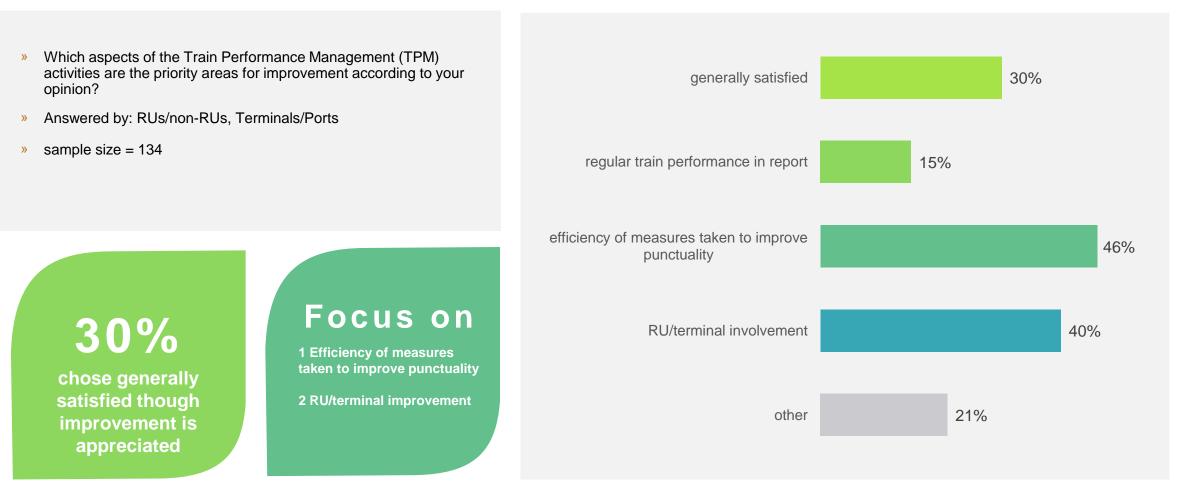
- The listed items are not commercial offer, just train path allocation. Commercial offer means commercial contracts behind.
- Stability of PAPs (some change may occur after publication by RFC) due to SNCF Réseau
- more flexibility with the PCS process

RFC 7:

 The listed items are not commercial offer but path allocation. Commercial offers need commercial contracts between business partners.

SATISFACTION WITH TRAIN PERFORMANCE MANAGEMENT

Priority areas



RFC 1:

- Monthly Corridor Performance Report, no train-bytrain.
- RU involvement preferable on RFC level instead of bilateral working groups as only this could lead to concrete measures (several mentions).
- Transparent involvement of all parties (incl. operators,
 shippers).

RFC 2:

- RU involvement preferable on RFC level instead of bilateral working groups as only this could lead to concrete measures (several mentions).
- No RU-involved TPM for RC2

RFC 3:

 RU involvement preferable on RFC level instead of bilateral working groups as only this could lead to concrete measures (several mentions).

RFC 4:

- RU involvement preferable on RFC level instead of bilateral working groups as only this could lead to concrete measures (several mentions).
- Great job from RFC4 with QCO WG regarding TPM.

RFC 5:

- RU involvement preferable on RFC level instead of bilateral working groups as only this could lead to concrete measures (several mentions).
- TPM not yet implemented on RFC5 further steps necessary
- We need a report with a global view of the punctuality performance, it's not necessary train-by-train. IMs know where problems are.

RFC 6:

- RU involvement preferable on RFC level instead of bilateral working groups as only this could lead to concrete measures (several mentions).
- We need a report with a global view of the punctuality performance, it's not necessary train-by-train. IMs know where problems are.

RFC 7:

 RU involvement preferable on RFC level instead of bilateral working groups as only this could lead to concrete measures (several mentions).

RFC 8:

 RU involvement preferable on RFC level instead of bilateral working groups as only this could lead to concrete measures (several mentions).

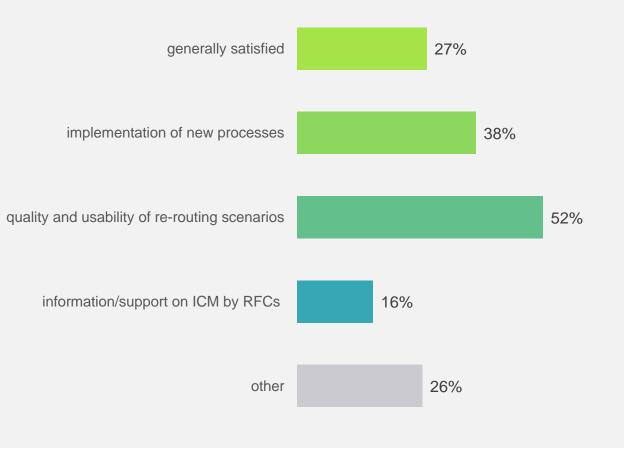
RFC 11:

- RU involvement preferable on RFC level instead of bilateral working groups as only this could lead to concrete measures.
- We track the train performance ourselves.

SATISFACTION WITH INTERN. CONTINGENCY MANAGEMENT

Priority areas

- Regarding the implementation of the process outlined in the International Contingency Management (ICM) handbook which are the priority areas for improvement according to your opinion?
- » Answered by: RUs/non-RUs
- » sample size = 106



27% chose generally satisfied though improvement is appreciated

Focus on

1 Quality and usability of re-routing scenarios

2 implementation of new processes

RFC 1:

- Further work on RU-ICM-handbook and merge into a We almost never use this book. sector handbook (several mentions)
- Measures to show and improve capacity bottlenecks on rerouting lines

RFC 2:

Further work on RU-ICM-handbook and merge into a sector handbook (several mentions)

RFC 3:

Further work on RU-ICM-handbook and merge into a sector handbook (several mentions).

RFC 4:

- Further work on RU-ICM-handbook and merge into a sector handbook (several mentions).
- Rerouting scenarios must respect initial train parameters.

RFC 5:

- Further work on RU-ICM-handbook and merge into a sector handbook (several mentions).
- further input can only follow after testing the published measures in real contingency case

RFC 6:

- Possibility of rerouting scenarios with same train parameters
- Concrete measures to enable re-routings
- Further work on RU-ICM-handbook and merge into a sector handbook (several mentions).

RFC 7:

Further work on RU-ICM-handbook and merge into a sector handbook (several mentions).

RFC 8:

- no opinion, we are using the corridor, but not via RFC
- Further work on RU-ICM-handbook and merge into a sector handbook (several mentions).

RFC 10:

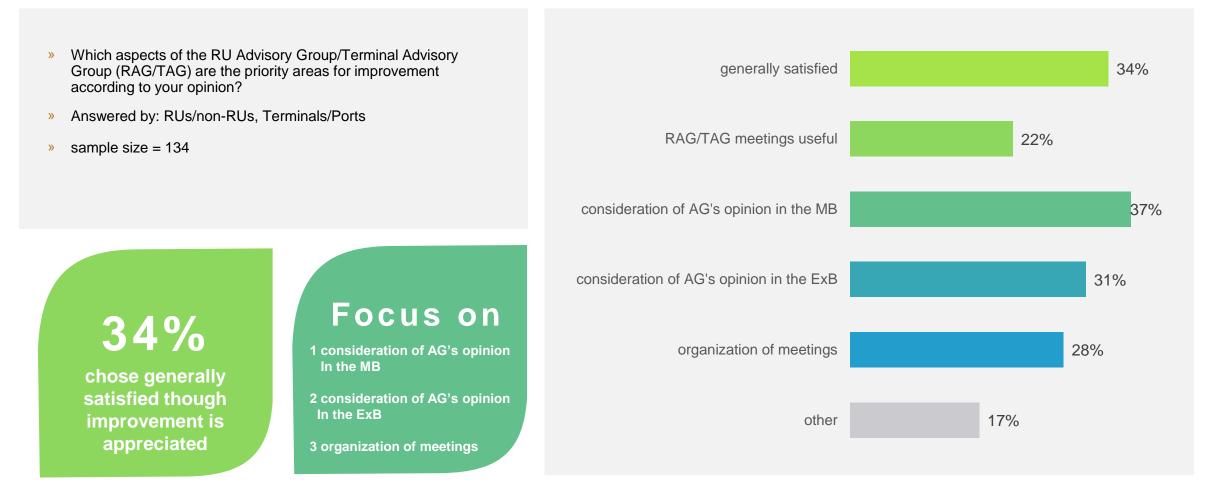
There is no published ICM Handbook yet.

RFC 11:

 Further work on RU-ICM-handbook and merge into a sector handbook.

SATISFACTION WITH RU/TERMINAL ADVISORY GROUP

Priority areas



RFC 1:

- Positive to have possibility to hold on-line RAG meetings. Future presence meetings should be coordinated with other RFCs to reduce travel effort
- Formation and output of concrete projects

RFC 2:

- organization of meetings has for us a lower priority than the other 2 aspects (several mentions)
- Organizing a physical RAG + an online RAG per year
- extend the share of best practices initiated in 2019

RFC 3:

 Organization of meetings has for us a lower priority than the other 2 aspects (several mentions).

RFC 4:

- The organisation of meetings has for us a lower priority than the other 2 aspects (several mentions).
- Organizing an online meeting + a physical meeting per year

RFC 5:

Organization of meetings less important than other 2 aspects

RFC 6:

One physical meeting a year + one digital meeting a year

RFC 7:

- nemam nazor na tento aspekt
- to reach the result in line with the considered RAG' opinionin the MB/ExB is very slow

RFC 8:

- Border crossings , parameter increases , quick paths
- The organisation of meetings has for us a lower priority than the other 2 aspects (several mentions).

RFC 10:

There is no published ICM Handbook yet.

RFC 11:

- At least two times per year meetings would be necessary
- The orrganization of meetings has for us a lower priority than the other 2 aspects.

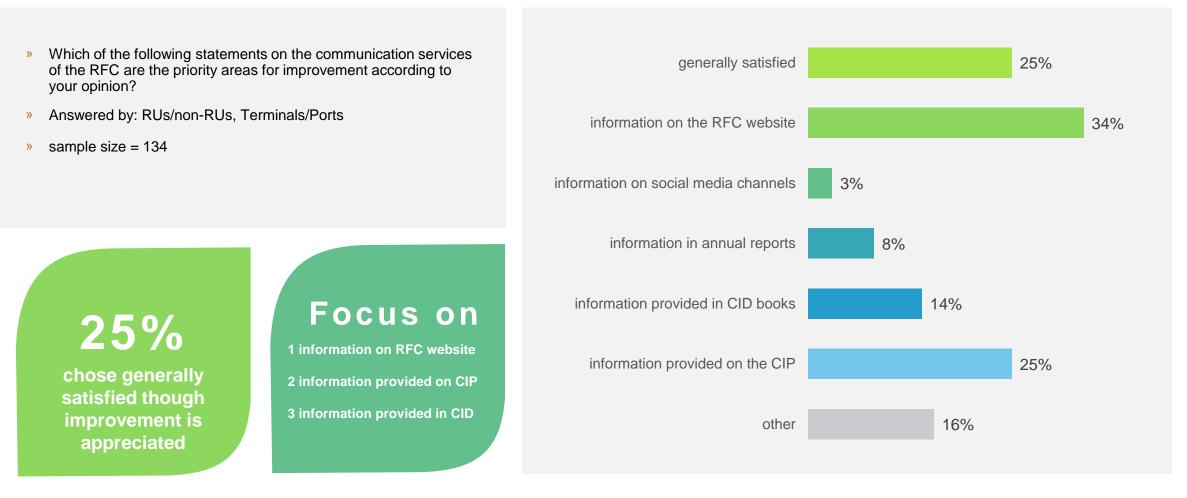
COMPANY PARTICIPATION IN RAG TAG MEETINGS



- » Does your company regularly attend RAG/TAG meetings?
- » Answered by: RUs/non-RUs , Terminals/Ports
- » sample size = 137

SATISFACTION WITH COMMUNICATION SERVICES

Priority areas



RFC 1:

- RFC 7:
- Precise information about targeted implementation of ERTMS and TEN-T parameters
- TCR Tool / proactive customer service on capacity products (email+phone) / targeted infra parameters (ERTMS, 740-m-network) several mentions

RFC 2:

- the flexibility on PCS communication services
- TCR Tool Proactive customer mgmt. for RFC capacity products: e-mail and telephone (several mentions)

RFC 3:

 TCR tool / proactive custmore service related to capacity products (email and phone) several mentions

RFC 5:

 TCR Tool / Proactive customer service for RFC capacity products: e-mail and telephone

RFC 6:

TCR Tool

TCR Tool; proactive customer mgmt. for RFC capacity products: e-mail and telephone (several mentions)

RFC 8:

- The amount of information should be reduced and simplified so that it will be used more
- TCR Tool; proactive customer mgmt. for RFC capacity products: e-mail and telephone (several mentions)
- Information side for the real customers (the clients of the rail operators and terminals) and terminals)

RFC 10:

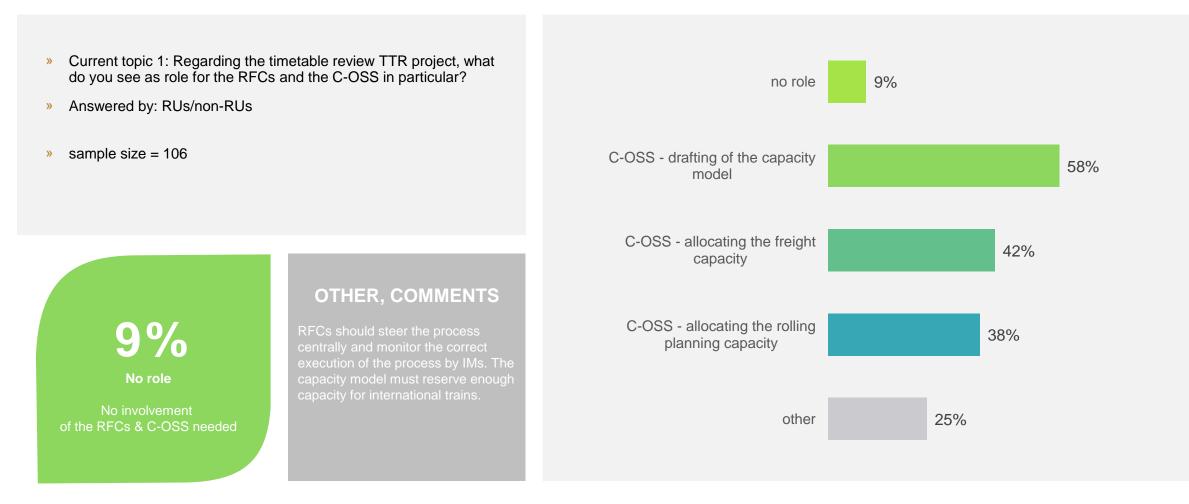
 the infos regarding the quality of the corridor paths and delays.

RFC 11:

- Kommunikation und Problemlösung grenzüberschreitend im täglichen Geschäft
- TCR Tool; proactive customer mgmt. for RFC capacity products: e-mail and telephone

INVOLVEMENT IN TT-REVIEW TTR PROJECT

Current topic 1: Role of the RFCs and C-OSS



ALL:

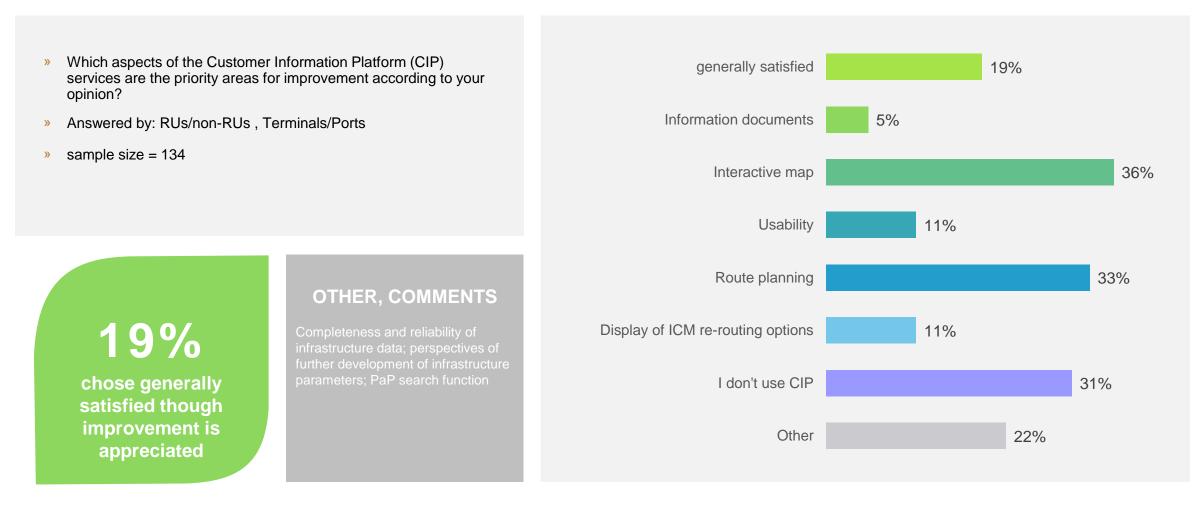
 RFCs should steer the process centrally and monitor the correct execution of the process by IMs. The capacity model must reserve enough capacity for international trains. AND: RFCs should steer the process and ensure that the models reserve enough capacity for international

freight trains for each route. (several mentions)

- Active involvement of RUs into C-OSS activity.
- Make sure paths remain always coordinated including in adaption phase (no intervention before offer but right to act if not coordinated.
- Monitor correct execution of all process phases by IMs.
- C-OSS should check the quality of the paths and running trains.
- C-OSS should have a role in all above.

CUSTOMER INFORMATION PLATFORM

Current topic 2: priority areas of improvement of the CIP

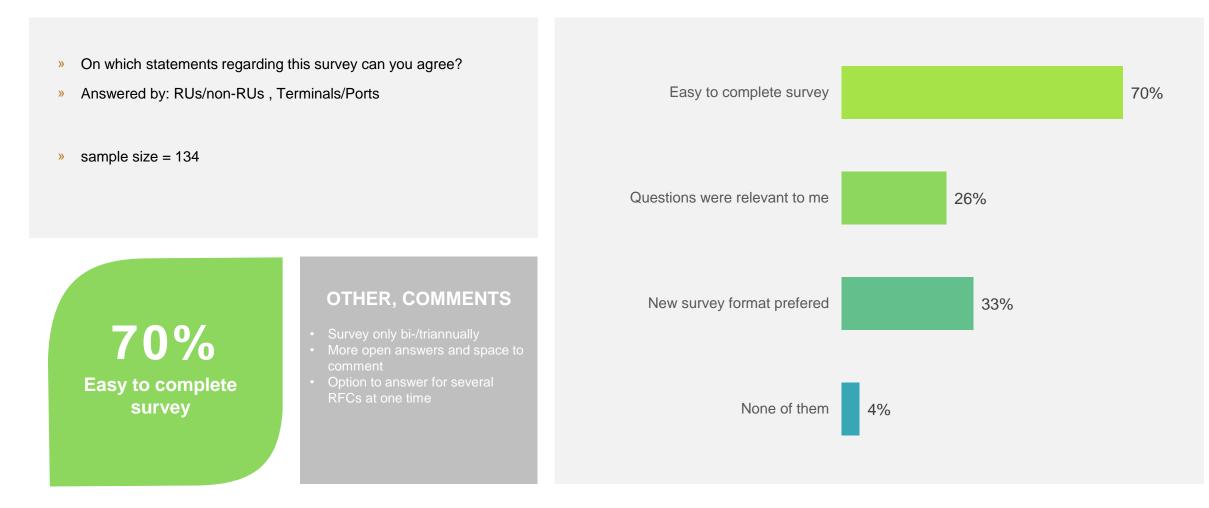


ALL:

- Publication of TCRs on CIP (several mentions)
- TCR information need on the map
- Completeness and reliability of infrastructure data; perspectives of further development of infrastructure parameters; PaP search function (several mentions)
- Complete and reliable infra data; outlook for ERTMS and TEN-T parameter implementation; PaP route visualization; PaP O/D chosen from list (similar mentioning several times)
- Presentation of PaPs with the possibility to search for fitting PaPs by entering O-D and parameters
- More easy use for the real customers (the companies that are gaffing the loadings)
- To show TCRs as well
- ICM re-routing integration on a map
- Please update to state of the art IT

NEW USER SATISFACTION SURVEY

Current topic 3: Agreement on statements



ALL:

- Some text fields ('other') were too small for entering the intended text (mentioned several times).
- Survey to be conducted every 2 year and in January (instead of October).
- Not needed every year, every 2 or 3 years sufficient (mentioned several times).
- No possibility to answer for more than 1 RFC at a time (mentioned several times).
- We would like to get the possibility to fill in more answers than one (we are a Rail Company and Terminal).
- RFC is very nice idea, but the main problem is, that infrastructure on many states in EU didn't accept it. RFC trains have not any benefit over other freight trains. What is the different for customer (operator of train or carrier) when he will oreder 'standard train' or RFC train to Timetable? Sorry, but currenty without any stimulus from RFC side for customers. What is the reason that is better for customer order of RFC train? Thank you and have a nice day.
- Very closer to our production real topics.
- Always provide free text.
- Port operator is not a direct user of RFC services.

NEW USER SATISFACTION SURVEY

comments

Some text fields ('other') were too small for entering the intended text (mentioned several times). Not needed every year, every 2 or 3 years sufficient (mentioned several times). No possibility to answer for more than 1 RFC at a time (mentioned several times).

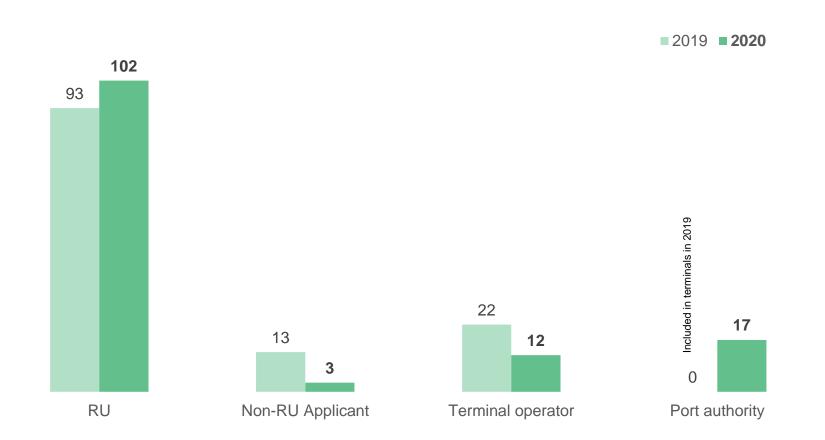
Always provide free text.



03 SAMPLE DESCRIPTION

SAMPLE DESCRIPTION

Target group



» "To which of the following type of target groups does your company belong?"

- » sample size = 134; 128;
- » One respondent is counted multiple times if his/her organization uses multiple corridors

04 SUMMARY

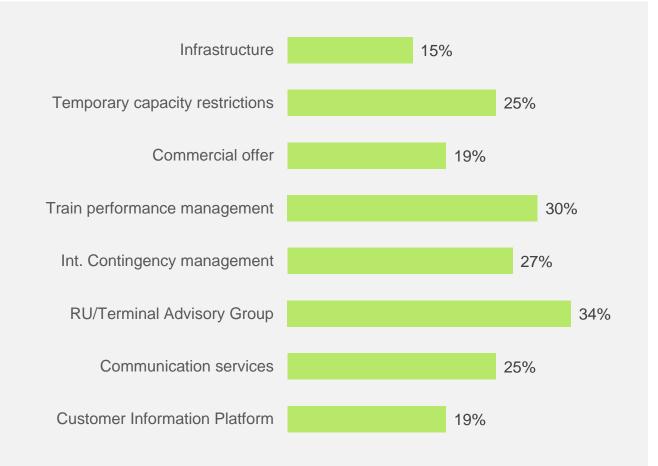
SUMMARY – SATISFACTION RATING OF EACH TOPIC

All respondents

- » General satisfaction with each topic
- » This question was not asked in all topics of the survey
- » Answered by: RUs/non-RUs, Terminals/Ports
- » Different sample sizes on every topic



average of each topic, respondents used the answer 'generally satisfied'



SUMMARY - OTHER

All respondents

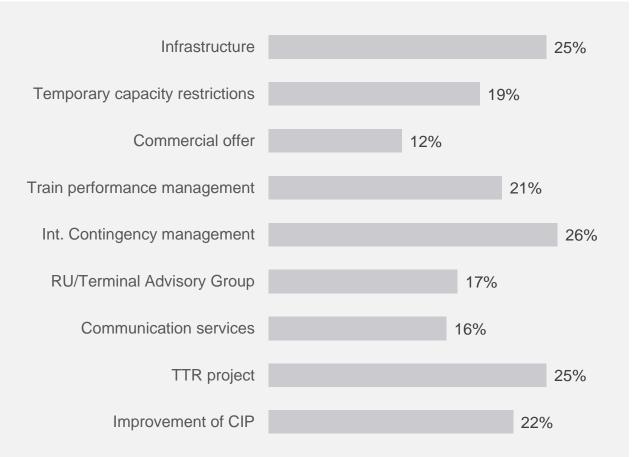
- » Other was chosen as an answer and a comment was given
- » A specific answer or comment was given
- » Answered by: RUs/non-RUs, Terminals/Ports
- » Different sample sizes on every topic

20%

average of each topic, respondents used the option 'other' to give an open answer.

OTHER, COMMENTS

The respondents could choose the answer 'other' and then could add feedback in their own words which gives a more direct option to receive concrete feedback.



SUMMARY – WISH FOR IMPROVEMENT

All respondents

» Answered by: RUs/non-RUs, Terminals/Ports

Different sample sizes on every topic (answered by RUs&Terminals 134, answered by RUs only 106) »

Infrastructure - infrastructure parameters	66	6%
Infrastructure - infrastructure capacity	54%	FOCUS TOPICS
ICM - quality and usability of re-routing scenarios	52%	ō
Infrastructure - measures taken to improve infrastructure standards	49%	ō
TPM - efficiency of measures taken to improve punctuality	46%	Ĕ
TCR - timetable of alternative offers	44%	S
TCR - quality of altnerative offers	42%	\supset
TCR - information on works and possessions	41%	Q
TPM - RU/terminal involvement	40%	O O
TCR - involvement of customers	40%	
ICM - implementation of new processes	38%	
TCR - quantity of alternative offers	37%	
RAG/TAG - consideration of AG's opinion in the MB	37%	
CIP - Interactive map on CIP	36%	
Communication - information on the RFC website	34%	
CIP - Route planning in CIP	33%	
RAG/TAG - consideration of AG's opinion in the ExB	31%	
Commercial offer - parameters of PaPs (train length/weight)	29%	
RAG/TAG - organization of meetings (location, time, frequency)	28%	
Communication - information provided on the CIP	25%	
Commercial offer - time-table of PaPs	25%	
Commercial offer - protection of PaPs from TCRs	23%	
RAG/TAG - meetings useful	22%	
Commercial offer - quantity of PaPs	22%	
Commercial offer - commercial speed of PaPs	20%	
Infrastructure - geographical routing	19%	
ICM - information/support on ICM by RFCs	16%	
Commercial offer - allocation process (pre-alloc. & delivery of offer)	16%	
TPM - regular train performance in report	15%	
Communication - information provided in CID books	14%	
Commercial offer - relations (PaPs origins/destinations)	12%	Ż
Commercial offer - quality of the Reserve Capacity offer	11%	Ξ
CIP - Usability of CIP	11%	URGENI
CIP - Display of ICM re-routing options in CIP	11%	Щ. Ц
Communication - information in annual reports	8%	
Commercial offer - conflict-solving procedure by the C-OSS	8%	S
Commercial offer - collection of needs (wish list)	8%	LESS
CIP - Information documents on CIP	5%	
Communication - information on social media channels	3%	

SUMMARY - TOP 10 FOCUS TOPICS

All respondents

- » Top 10 of focus topics chosen
- » Answered by: RUs/non-RUs, Terminals/Ports
- Different sample sizes on every topic (answered by RUs&Terminals 134, answered by RUs only 106)

3 Most important topics

- 1. Infrastructure parameters
- 2. Infrastructure capacity
- 3. ICM re-routing scenarios

